

CEEW-CEF Market Handbook Q3 2021-22

10 February 2022





CEEW-CEF Market Handbook

India is undergoing an energy transition from fossil-based to clean energy. Evidence-based decision-making can accelerate the process.

CEEW Centre For Energy Finance's Market

Handbook aims to help key investors, executives and policymakers with evidence-based decision-making by:

- Identifying and analysing trends critical to India's energy transition
- Presenting data-backed evidence based on the most relevant indicators
- Connecting the dots and presenting a short-term market outlook

The handbook attempts to comment and answer on some critical questions such as:

- 1. What is India's generation capacity and energy mix?
- 2. What are the key trends in renewable energy (RE) tariffs?
- 3. What is the current situation of the discom payment delay situation?
- 4. How have the power market reforms progressed?
- 5. What are key trends in the electric vehicles (EV) and energy storage markets?



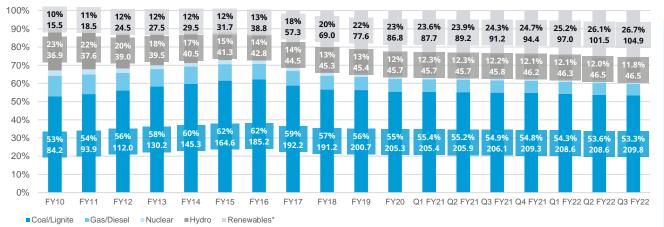
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Generation capacity: 3.4 GW of RE capacity was added in Q3 FY22; the share of RE in the overall capacity was 26.7%

Installed capacity mix (GW)



Source: Central Electricity Authority (CEA). *Includes solar (rooftop) capacity (6,185.9 MW as of December 2021).



Takeaways & Outlook

4.5 GW net capacity was added in Q3 FY22, most of which came from renewable energy (RE).

The RE capacity added in Q3 FY22 (3.4 GW), although 27% lower than in the previous quarter (4.6 GW in Q2 FY22), was 79% higher than that of the same quarter of the last fiscal year (1.9 GW in Q3 FY21).

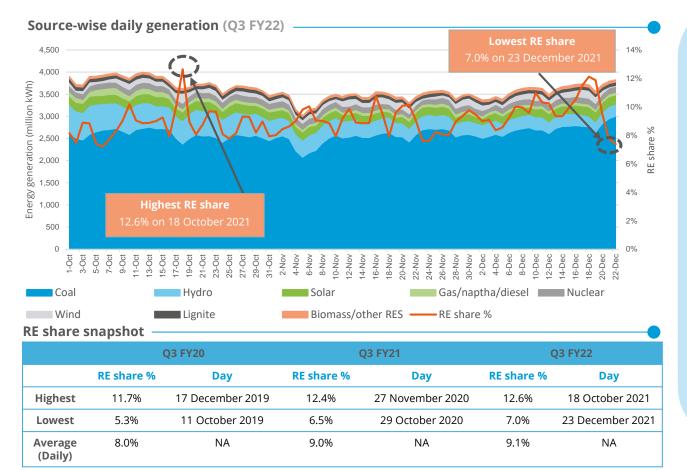
Solar energy (grid-scale and rooftop) continues to dominate within RE, accounting for 3.1 GW (~92%) of the RE capacity addition in Q3 FY22 with the wind energy at 212 MW.

Significant solar rooftop capacity added in Q3 FY22 (700 MW) compared to Q3 FY21 (289 MW) after the removal of the cap of 10 kW on net-metering in Q1 FY22 (revised to 500 kW).

In November 2021, India committed to achieving a target of net-zero emissions by 2070 at COP26 in Glasgow. To achieve this goal, India aims to raise its non-fossil fuel-based capacity to 500 GW by 2030. In Q2 FY22, RE reached the 100 GW mark. In Q3 FY22, the cumulative non-fossil fuel-based installed capacity stood at 151.4 GW.



Energy mix: share of RE remained unchanged in Q3 FY22 versus Q3 FY21; the Government of India committed to source 50% of energy through RE by 2030



Takeaways & Outlook

The total power generation decreased by 12% in Q3 FY22 (333 billion kWh) compared to Q2 FY22 (affected by lower-than-normal monsoons* and improved economic activities), and increased by 2.7% in comparison to Q3 FY21 (324 billion kWh).

October: Up by 2.8%

November: Up by 2.4%

December: Up by 3.0%

Total Q3 FY22: Up by 2.7%

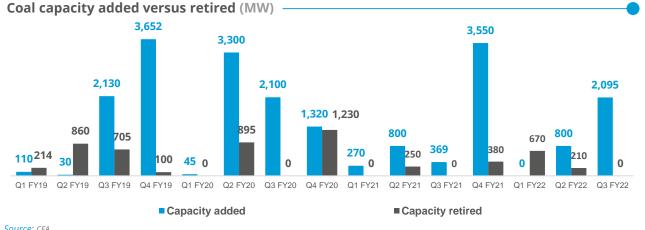
In Q3 FY22, **RE generation increased by 3.5%** versus the same quarter in the previous fiscal year (Q3 FY21). Coal/lignite based generation was up by 3.3% and hydro by 13.3% for the same period.

From a share in total generation perspective, hydro, RE and coal/lignite have increased marginally compared to Q3 FY21.

- **RE:** Share up from 9.0% to 9.1%
- **Hydro:** Share up from 9.9% to 11.0%
- Coal/lignite: Share up from 74.1% to 74.5%

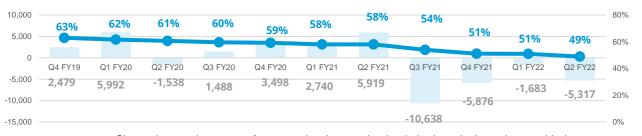
Interestingly, one of India's five commitments at COP26 was sourcing 50% of its energy through RE by 2030.

Coal phase-out: PFC/REC continues to reduce its exposure to conventional power generation with an increased focus on financing T&D projects



Source: CEA.

Coal financing by Power Finance Corporation (PFC)/ Rural Electrification Corporation (REC) (INR crore)



Change in gross loan assets for conventional generation (excludes large hydro and renewables)

% share of conventional generation in total gross assets

Takeaways & Outlook

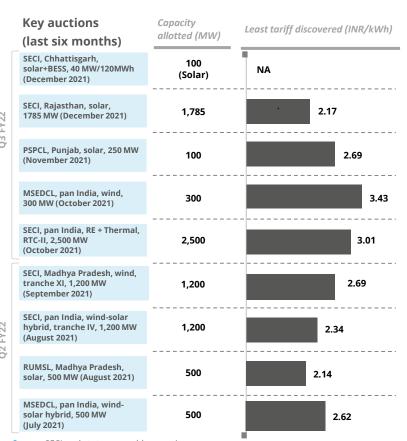
2,095 MW* of coal capacity was added in Q3 FY22 with no capacity retired during this period. The new coal capacity was commissioned in the states of Rajasthan (state sector), Tamil Nadu (private sector) and Bihar (central sector).

PFC/REC, one of India's largest power sector financiers, continues to reduce its exposure to coal power generation. The share of conventional generation in PFC/REC's loan book is trending downward and declined to 49% in Q2 FY22 from 51% in Q1 FY22 and 58% in O2 FY21.

To compensate, PFC/REC have diverted their focus to transmission and distribution (T&D) and RE generation projects (including large hydro). This account for around 40% (INR 1,49,904 crore) and 10% (INR 37,240 crore) of its total loan book as of Q2 FY22 versus 34% (INR 1.21.922 crore) and 11% (INR 37.515 crore) as of Q2 FY21, respectively. PFC/REC's overall gross loan assets haven't observed any noticeable change during that period.



RE auctions: SECI's RE + thermal round-the-clock (RTC) power bid concluded with lowest tariff quoted at INR 3.01/ kWh



Bid spotlight: SECI, pan India, RE + Thermal, RTC-II, 2,500 MW

Tariff and winner

- Tariff discovered: INR 3.01/kWh
- Winners: Greenko, Hindustan Thermal Projects, ReNew Samir Urja, JSW New Energy, Power Mech Projects

Key provisions

- Round-the-clock energy supply with a combination of thermal and any RE resource(s) (as defined by MNRE).
- The projects can be located anywhere in India with multiple injection points within the same region. Excess generation can be supplied to the SECI/discom(s), any third party or sold in the power exchanges.
- Minimum 51% of annual energy supplied to be from renewable energy sources.

Comments

 Bundling a conventional power plant with a renewable resource address the issues associated with RE such as intermittency in RE power projects, limited power supply hours, and under utilisation of transmission infrastructure.

Takeaways & Outlook

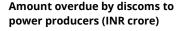
Auctioned capacity stood at 4,785 MW, over 1.5 times the capacity auctioned in Q3 FY21 (2,970 MW). The overall capacity auctioned in Q3 FY22 attracted significant participants, including a few thermal project developers. SECI's 1,785 MW solar tender in Rajasthan (Tranche-IV) was oversubscribed by 9.3 GW.

The capacity auctioned in Q3 FY22 declined notably compared to Q2 FY22 (10.1 GW), the highest-ever auctioned capacity in a quarter. Solar (1,885 MW) continued to dominate the auctioned capacity along with 2,500 MW RTC RE + thermal category.

Despite the concerns around the implementation of basic customs duty (BCD), supply chain constraints, increased module prices, and ALMM* obligations, solar tariffs continued to trend downwards, with the lowest tariff discovered at INR 2.17/kWh.

Solar module (mainly global) prices continued to remain high in Q3 FY22 due to an increase in the cost of raw materials. Module prices surged to INR 21 /Wp (~USD 0.28 /Wp) in Q3 FY22 Vs INR 15 /Wp (~USD 0.20 /Wp) in Q3 FY21.

Source: SECI and state renewable agencies.



FY22

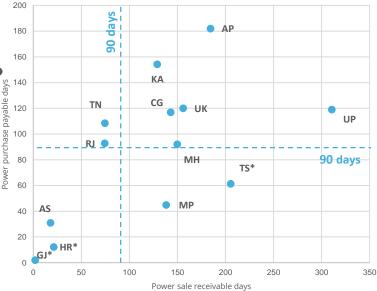
FY21

Q4 FY21

FY21



Discom payable and receivable days for RE-rich states



Source: PRAAPTI portal (Based on voluntary disclosure from power producers).

Source: UDAY portal (based on data disclosed by discoms as of 30 June 2021). *Data not available/updated for these states; values derived from 2018–19/ 2019–20 financial reports.

Reforms-based and results-linked, revamped distribution sector scheme, approved in June 2021, aims to reduce AT&C losses to pan-India levels of 12-15% by 2024-25, reduce ACS-ARR gap to zero by 2024-25, and develop institutional capabilities for modern discoms.

Takeaways & Outlook

The overdue amount payable by discoms to power producers increased by 7% in Q3 FY22 (INR 1,23,657 crore) compared to Q2 FY22 (INR 1,15,384 crore) but declined by 14% compared to Q3 FY21 (INR 1,43,116 crore).

In December, MoP issued the **draft Electricity (Late Payment Surcharge and related matters) rules, 2021** and **proposed to repeal** the Electricity (Late Payment Surcharge) Rules, 2021 issued previously (refer slide 10 for details).

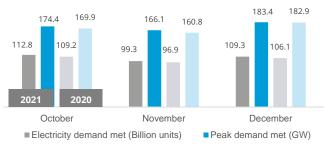
In December 2021, the MoP notified the progress of *Revamped Distribution Sector Scheme (RDSS)* - reforms-based and result-linked (issued in June 2021). Meghalaya and Assam emerged as frontrunners in planning their operational and financial reforms. To date, 39 out of 55 beneficiary discoms have submitted their draft proposals.

For discoms in Tamil Nadu, Karnataka, Rajasthan, Madhya Pradesh, Telangana, Andhra Pradesh and Chhattisgarh, the payable days decreased by more than a month in Q3 FY22 (versus Q3 FY21). However, for Maharashtra, the payable days increased.



Power markets: green day ahead market introduced in power exchanges; REC trading resumed after 16 months

Power supply position (Peak and electricity demand)



Source: CEA.

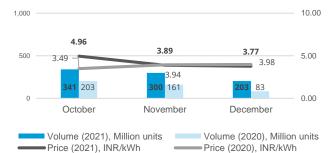
Peak demand in Q3 FY22 consistently surpassed Q3 FY21 and Q3 FY20 levels, with improvement in commercial and industrial activity. In energy terms, the demand saw a slight uptick of 3% in Q3 FY22 (vs Q3 FY21).

Day-ahead spot market snapshot (IEX)



In October, the anticipated thermal power shortage led to an upswing in price and demand in the day-ahead market (DAM); after various supply-side interventions by the government such as improved domestic coal availability and enhanced transport, the prices stabilised in mid-Q3 FY22.

Green term ahead market* snapshot (IEX)



Green term-ahead market (GTAM) observed consistent growth in traded volumes. It attracted 46, 29 and 39 participants in October, November and December respectively, across a balanced mix of RE rich and RE deficits states.

Source: Indian Energy Exchange (IEX). *Day ahead contingency.

Real-time market snapshot (IEX)



In October, due to the anticipated thermal power shortage, the realtime market (RTM) witnessed an increase in traded volumes. Since its inception, discoms are tapping RTM for power demand-supply balancing in real-time.

Takeaways & Outlook

Although lesser than the previous quarter, peak power demand continued to soar to 183.4 GW in Q3 FY22 due to improved economic activity,

In energy terms, demand saw a slight uptick (3.3% in October, 2.5% in November and 2.9% in December) in Q3 FY22 (vs Q3 FY21).

On 24 November 2021, IEX resumed renewable energy certificates (REC) trading. Overall, 5,08,098 solar and 33,20,132 non-solar RECs were traded in Q3 FY22 at an average price of INR 2,106 /MWh and INR 1,000 /MWh for solar and non-solar, respectively.

Further, the Central Electricity Regulatory Commission (CERC) approved IEX and PXIL's petitions to introduce a new green trading segment under the integrated day ahead market segment – green day ahead contract (GDAC) or green day-ahead market (GDAM) on their trading platforms. After commencement, GDAM attracted 93 and 105 participants and achieved 150 million and 157 million units at a weighted average price of INR 3.72 /kWh and INR 4.09 /kWh during November and December, respectively.



Policy and regulatory developments: 6 GW capacity selected under MNRE's PLI Scheme for manufacturing solar PV modules; curtailment of RE to receive monetary compensation

MoP announced Electricity (Promotion of Generation of Electricity from Must-Run Power Plant) Rules, 2021

- In October 2021, the MoP <u>notified</u> the Electricity (Promotion of Generation of Electricity from Must-Run Power Plant) Rules, 2021.
- It reiterated that must-run power plants shall not be subjected to curtailment except for technical constraints or grid security reasons.
- Added a clause of compensation payable by the procurer in the event of curtailment and allowed the generator to sell the unscheduled electricity in the power exchange.
- Introduced a provision of intermediary procurers to buy power for discoms through transparent bidding.

MNRE updated List – I under ALMM* order for solar PV modules

 In Q3 FY22, the MNRE updated the list-1 under ALMM. First, in November, it increased the number of manufacturers to 39 with a capacity of 10,819 MW. Further in December, increased it to 41 manufacturers with a capacity of 10,906 MW.

Revised scheme for flexibility in generation and scheduling of thermal/hydro power plants

- In November 2021, MoP and MNRE released a revised scheme to allow bundling of thermal/ hydropower projects with RE projects.
- It will allow the discoms to procure RE power under the existing PPA to meet their renewable purchase obligation (RPO).
- Tariff for a co-located RE project will be decided by an appropriate commission or through competitive bidding.
- No additional transmission charges will be levied for bundling of a colocated/ nearby RE power plant.

Goa announced electric vehicle (EV) policy

- In December, Goa adopted the EV policy Goa Electric Mobility
 Promotion Policy-2021 with a target to boost EV adoption to 30% by 2025. It aims to create 10,000 direct and indirect jobs by 2025.
- It will provide purchase incentives, scrapping incentives, and interest subvention on loans

MoP issued draft Electricity (Late Payment Surcharge and related matters) rules, 2021

- In December 2021, the MoP issued the draft Electricity (Late Payment Surcharge and related matters) rules, 2021.
- It includes late payment surcharge rates; adjustment towards late payment surcharge; and liquidation arrears.
- In addition, it recommends on how to operationalise the payment security mechanism and its consequences; regulation of access to defaulting entities; supply obligation on generators; power not requisitioned; and order of payment and adjustment towards late payment surcharge.

MNRE issued the RLMM of wind turbines

 In December, the MNRE released the <u>RLMM</u> of wind turbines (revised time-to-time) to include 15 manufacturers and 35 wind turbine models. It includes both domestic and international manufacturers.

Takeaways & Outlook

In October, the MoP <u>issued</u> the Electricity (Timely Recovery of Costs due to Change in Law) Rules, 2021. It provided a formula to calculate the adjustment in the monthly tariff due to the impact of Change in Law. In December, the MoP issued draft Electricity (Late Payment Surcharge and related matters) rules, 2021 and proposed to repeal the previously issued Electricity (Late Payment Surcharge) Rules, 2021. Overall, Q3 FY22 was encouraging for RE generators.

In Q3, IREDA announced the winners and waitlist of the *Production-Linked Incentive* (*PLI*) scheme for manufacturing solar PV modules. To date, three winners are selected under PLI scheme; Shirdi Sai Electricals (2 GW, INR 1,875 crore), Reliance New Energy Solar (2 GW, INR 1,917 crore) and Adani Infrastructure Private Limited (2 GW, INR 663 crore (in the process)).

In March 2021, the MNRE issued the first list of models and module manufacturers under the ALMM. Initially, 23 module manufacturers were enlisted. After its launch, the list has been updated four times to now include 41 domestic module manufacturers and includes none of the foreign module manufacturers.



Renewable energy finance: Q3 FY22 auctions included multiple bidders; deal activity in solar manufacturing

Notable deals (Q3 FY22)



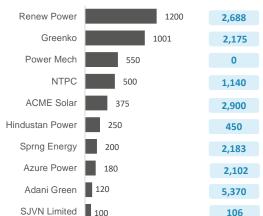
76% Q3 FY22

Market concentration in auctioned RE capacity

Note: Market concentration is calculated as the ratio of the top five RE capacities auctioned to the total RE capacity auctioned.

Developer-wise RE capacity auctioned during Q3 FY22 (4,785 MW*)

Operational RE capacity in India (MW)



Takeaways & Outlook

Q3 FY22 was an appreciable quarter for auctioned RE capacity, with 4,785 MW auctioned (versus 2,970 MW in Q3 FY21). The quarter saw a notable increase in participation from both private and public sector developers and resulted in a market concentration of 76% (versus 62% for Q2 FY22).

The quarter witnessed new market entrants; Hindustan Thermal Projects (250 MW) and Power Mech Projects (550 MW) won in the SECI's RTC II bid. PSUs, including NTPC (500 MW) and SJVN Ltd (100 MW), continued to emerge as winners this quarter as well.

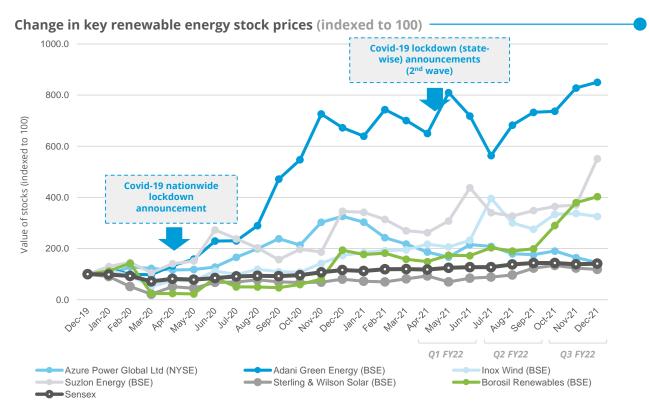
In Q3 FY22, deal activity primarily consisted of acquisitions in the solar module/cell manufacturing sector and solar asset acquisitions. By acquiring REC Solar Holdings, Reliance New Energy Solar will gain a foothold in the global solar PV manufacturing market. Further, in a strategic disinvestment move, the Government of India intends to sell CEL, a domestic solar cell and module manufacturing CPSU.

Source: CEEW-CEF Compilation.

Source: CEEW Centre for Energy Finance. *includes 2,500 MW RE+thermal RTC-II



Renewable energy finance: in contrast to a lacklustre Indian share market during Q3 FY22, most RE stocks continued to rally up



Source: Money Control.

Takeaways & Outlook

Despite a 1.5% decline in the market (Sensex), most RE stocks in India continued to garner investor interest during Q3 FY22.

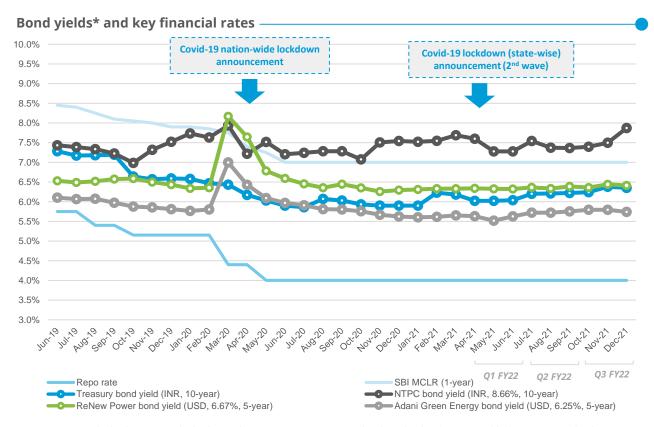
Borosil Renewables was up by 102% during Q3 FY22 and continues to hold a monopoly position in India's solar glass manufacturing industry.

Suzlon Energy and Inox Wind share prices also sustained high levels with the announcement of Q2 FY22 results during Q3 FY22. Suzlon Energy nearly doubled its revenue in Q2 FY22 (vs Q2 FY21). On the other hand, Inox Wind saw a 34% increase in its revenue for Q2 FY22 (vs Q2 FY21).

With a net loss reported for the previous quarter (Q2 FY22), Azure Power, an Indian solar project developer listed on New York Stock Exchange, saw a decline in share prices during Q3 FY22. Meanwhile, Adani Green, a solar/wind developer listed in India, continued to gain investor interest with a consistent increase in its quarterly revenues.

In October 2021, Reliance New Energy Solar announced a 40% acquisition in Sterling and Wilson Solar, a solar EPC company in India.





Source: Reserve Bank of India, State Bank of India, Trading Economics, Money Control and BondEvalue. * Current yield. **SLBs are issued with specific sustainability performance targets that include predefined key performance indicators (KPIs) and allow a diverse set of issuers to obtain financing via this route.

Takeaways & Outlook

In the last three quarters, the international market witnessed a tremendous rise in green and sustainability-link bond (SBL)** issuance. It includes the USD 3.1 billion green bonds issued by RE developers such as Greenko, ReNew Power, Acme Solar, and Adani Green Energy. Additionally, JSW Steel and Adani Electricity Mumbai Limited raised USD 1.3 billion through SLB.

Although no new green bonds were issued in Q3 FY22, raising funds through green bonds appears promising for the RE sector in India.

In the previous quarter, the international market saw the lowest-ever coupon rate (3.575%) achieved by an Indian RE developer, **Azure Power**. Additionally, **Vector Green Energy** issued green bonds worth INR 1,237 crore (USD 165 million) at a coupon rate of 6.49% which is the first AAA-rated green bond in the domestic market.

Apart from the NTPC bond, no notable fluctuations were observed in RE bond yields in Q3 FY22.



Energy storage: RE plus storage tenders announced in India; one of the world's largest solar-charged BESS commissioned in the U.S.

Battery energy storage system (BESS) with solar for peak power supply

Gridconnected solar plus BESS project awarded (December 2021), Chhattisgarh India.

- In December 2021, the <u>SECL</u> awarded a contract to Tata Power Solar Systems Limited for setting up a 100 MW solar with 40 MW/120 MWh BESS project in Rajnandgaon, Chhattisgarh, India.
- It will be one of the largest grid-connected BESS projects in the country. It aims to demonstrate the use of large battery storage systems like BESS to supply solar power during evening peak hours.
- The project is backed by the World Bank and SECI's internal resources and domestic loans.
- The cost of the awarded project is estimated at INR 944.7 crore, which includes design, supply & installation (DSI) costs with taxes & duties, and O&M cost for 10 years.

India's recent energy storage tenders

| Project location & tender issue date | Application & technology | Details | |
|--|---|---|--|
| Pan India (REMCL*) November 2021 | 150 MW RE, thermal, hydro and gas with energy storage in RTC manner | RfS released in Q3 FY22, bid conclusion expected in Q4 FY22 | |
| Rajasthan (SECI) October 2021 | 500 MW/1000 MWh standalone BESS (ESS-I) | Draft RfS released in Q3 FY22, bid conclusion expected in Q4 FY22 | |
| Gujarat (GSECL), September 2021 | 35 MW solar with 57 MWh BESS (EPC) | Bid conclusion expected in Q4 FY22 | |
| Greater Noida, Uttar Pradesh (NTPC), June 2021 | 4 MW solar with 1 MW/1 MWh BESS | Bid conclusion expected in Q4 FY22 | |
| Maharashtra (REMCL), June 2021 | 15 MW solar with 7 MW/14 MWh BESS, (railway land) | Under evaluation, bid conclusion expected in Q4 FY22 | |
| Tamil Nadu (TANGEDCO), February 2021 | 1 MW (AC) solar power project with a 3 MWh (BESS) | Bid conclusion expected in Q4 FY22 | |
| Leh & Kargil (SECI), January 2020 | 14 MW solar with 42 MWh BESS | Results expected in Q4 FY22 (extended) | |

Takeaways & Outlook

Q3 FY22 saw two notable storage tenders in India. REMCL* announced a pan-India 150 MW RE with thermal, hydro, gas, or energy storage tender for RTC supply, and SECI released a draft RfS for 500 MW/1000 MWh standalone BESS.

In Q3 FY22, SECI concluded a 100 MW solar with 120 MWh BESS tender (floated in September 2020) and Tata Power solar emerged as the winner. In addition, winners of SECI's long-pending pan India 2,500 MW RTC II (RE with thermal, hydro, gas or energy storage) bid were declared in Q3 FY22, with Hindustan Thermal Projects emerging as the lowest bidder at INR 3.01/kWh.

In December 2021, Florida Power and Light Company (FPL) unveiled one of the world's largest solar-powered BESS in Florida, U.S., with a BESS capacity of 409 MW/ 900 MWh and a solar capacity of 74.5MW. The energy storage can provide a backup of more than two hours for approximately 3,29,000 homes.

Source: SECI and state renewable agencies. RfS = request for selection. *REMCL = Railway Energy Management Company Limited.





Takeaways & Outlook

EV sales continued to grow in Q3 FY22 with an increase of 283% vs Q3 FY21. Also, Q3 FY22 observed a gain of 47% vs Q2 FY22, EV sales crossed the 50,000 mark in December 2021, the highest for a month till now.

In terms of the share of overall vehicle sales, EV sales were 2.76% of the total vehicle sales in Q2 FY22, the highest so far in any quarter. Further, in the total 3W and bus sales, the share of EV 3Ws was 48% and that of EV buses was 11.4%, respectively.

A surge in fuel prices along with the remodelling and extension of the FAME II scheme for two years (in June 2021) has contributed to the consistent growth in EV sales.

OEMs with the highest EV sales* in Q3 FY22 were:

- **2W:** Hero Electric (19,448), Okinawa (15,554) and Ather Energy (6,661)
- 3W: Y.C. Electric (5,876), Mahindra Electric (2,413) and Saera Electric Auto Pvt. Ltd. (2,845)
- **4W:** Tata Motors (4,838), Mahindra Electric (1,720) and MG Motors (514)



Thank you

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| Date | Company | Size (USD million) | Sector | Coupon rate (%) | Rating | Tenor (Years) | Purpose |
|-------------------|---------------------------|-----------------------|----------------|--------------------|--------------------------------|------------------|--|
| September 2021 | Adani Green Energy | 750 | Solar and wind | 4.375% | Ba3 (Moody) | 3 | Fund equity portion of capital expenditure for under-construction projects |
| August 2021 | Azure Power | 414 | Solar | 3.575% | Not available | 5 | Refinance existing higher cost green bond debt |
| July 2021 | Acme Solar | 334 | Solar | 4.70% | Not available | 5 | Refinancing of existing debt |
| July 2021 | Vector Green Energy | 165 | Solar | 6.49% | AAA (CRISIL, India Ratings) | 3 | Refinance existing high-cost debt of solar projects |
| May 2021 | JSW Hydro | 707 | Hydro | 4.50% | BB+ (EXP) (Fitch) | 10 | Repayment of existing green project- related rupee-denominated debt |
| April 2021 | ReNew Power | 585 | Solar and wind | 4.50% | BB- (Fitch) | 7.25 | Refinancing of existing debt |
| March 2021 | Greenko | 940 | Solar and wind | 3.85% | BB (Fitch) | 5 | Redemption of previous fund raise |
| March 2021 | Hero Future Energies | 363 | Solar and wind | 4.25% | BB- (Fitch) | 6 | Refinancing of existing debt |
| February 2021 | ReNew Power | 460 | Solar and wind | 4.00% | BB- (Fitch) | 6 | Refinancing of existing debt |
| February 2021 | Continuum Green Energy | 561 | Solar and wind | 4.50% | BB+ (Fitch) | 6 | Refinancing of existing debt |
| October 2020 | CLP Wind Farms | 40 | Wind | Not available | AA (India Ratings) | 2 to 3 | Refinancing of existing debt |
| October 2020 | ReNew Power | 325 | Solar and wind | 5.375% | BB- (Fitch) | 3.5 | Refinancing high-cost local debt |

Source: Climate Bonds Initiative and company press releases.



| Date | Company | Size (USD million) | Sector | Coupon rate (%) | Rating | Tenor (Years) | Purpose |
|-------------------|-----------------------|-----------------------|----------------|--------------------|-----------------------|------------------|--|
| January 2020 | ReNew Power | 450 | Solar and wind | 5.875% | BB-/Stable (Fitch) | 5 | Refinancing of maturing debt |
| October 2019 | Adani Green Energy | 362.5 | Solar and wind | 4.625% | BBB- (Fitch) | 20 | Repaying foreign currency loans and rupee borrowings |
| September 2019 | ReNew Power | 90 | Solar and wind | 6.67% | BB (Fitch) | 4.5 | Refinancing of existing debt |
| September 2019 | Greenko | 85 | Solar and wind | 5.95% | BB- (Fitch) | 6.75 | Refinancing of existing debt |
| September 2019 | Azure power | 350 | Solar | 5.65% | BB (Fitch) | 5 | Refinancing of existing debt |
| September 2019 | ReNew Power | 300 | Solar and wind | 6.45% | Ba2 (Moody's) | 5 | Capacity expansion and repaying high cost debt |
| August 2019 | Greenko | 85 | Solar and wind | 6.25% | Ba1 (Moody's) | 3.5 | Refinancing of solar and wind projects |
| August 2019 | Greenko | 350 | Solar and wind | 6.25% | Ba1 (Moody's) | 3.5 | Refinancing of solar and wind projects |
| July 2019 | Greenko | 450 | Solar and wind | 5.95% | BB (Fitch) | 7 | Refinancing of solar and wind projects |
| July 2019 | Greenko | 500 | Solar and wind | 5.55% | BB (Fitch) | 5.5 | Refinancing of solar and wind projects |



13.46%

FAME-II target met
As of January 2022

Note: Target of selling 1,562,000 EVs (2W, 3W, 4W and buses) under FAME-II scheme by FY22

Recent electric vehicle launches



Okaya Faast

Price: INR 89,999 onwards **Range:** 60 - 70 km **Battery capacity:** 72V/45Ah



Bounce Infinity E1

Price: INR 45,099 onwards **Range:** 85 km

Battery capacity: 48V/39Ah



EULER HiLoad

Price: INR 3,49,999 onwards **Range:** 151 km **Battery capacity:** 12.4 kWh



Greta Electric Scooters

Price: INR 60,000 – 92,000 **Range:** 70 - 120 km **Battery capacity:** 48V/60Ah 447

Number of EV OEMs in India
As of January 2022

EV sales per 1000 non-EV sales

As of January 2022

66 Delhi

53 Tripura

40 Assam

35 Karnataka

31 Uttarakhand

160

Total FAME II approved models

As of January 2022

9,03,365

EVs sold As of January 2022



11.4%



48%

Share of EV Bus and 3W in total bus and 3W sales

For more updates visit <u>CEEW-CEF Electric Mobility Dashboard</u>



About us: CEEW is among Asia's leading policy research institutions





Build evidence

Consistent, reliable, and up to date monitoring & analysis of clean energy markets – investment, payment schedules, market trends, etc.

Create coherence

Periodic convening of multi-stakeholder groups to deliberate on market activities in clean energy

Design solutions

Design and feasibility pilots of fit-for-purpose business models & financial solutions for clean energy solutions



Our recent publications, dashboards and tools



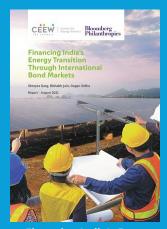
How have India's RE Policies Impacted its Solar and Wind Projects



Investment Sizing India's 2070 Net-Zero Target



Advancing Article 6 Negotiations



Financing India's Energy Transition Through International Bond Markets



India Renewables Dashboard



Open Access Tool



Electric Mobility Dashboard

