

About CLEAN:

Clean Energy Access Network (CLEAN) is a member-based association of organisations engaged in the Decentralized Energy sector in India. The network has been established to help entrepreneurs and organisations overcome sector specific challenges and create a platform to project the needs and priorities of the sector by bringing together practitioners and all stakeholders in the energy ecosystem.

The need for a Clean Energy Access Network arises from the fact that while there are a number of enterprises that are involved in addressing the energy access gaps in India, the replicability and scalability of solutions is often a barrier to their growth in addition to the absence of an enabling environment or a supportive ecosystem.

CLEAN is technology and scale agnostic and represents organisations both in electricity and non-electricity energy. It delivers five core sets of services: Policy Engagement, Access to Finance, Skills and Training, Technology and Innovation, and Information & Networking Opportunities. The key objectives of CLEAN include addressing policy and regulatory uncertainty in the DRE sector, availability of skilled human resources, improving the access to finance and technology development driven by innovation to make energy access affordable and reliable.

Why Finance?

The Decentralised Renewable Energy (DRE) sector is now almost a decade old in India, and in the last few years has seen a significant growth with better technology, finance and consumer awareness. To realise the full impact of such interventions, replication and scale are critical. Access to low-cost finance and leveraging innovative financial instruments are key to the success of the DRE sector. CLEAN's recognition as the formal off-grid association provides a unique advantage to drive a comprehensive and coherent financial strategy for the DRE sector that involves a steady transition towards greater resource mobilisation from the private sector.

Role: Associate – Access to Finance

Location: New Delhi, India

Last date to apply: 15 Sept 2017; **Position to be filled by** mid/end Sept 2017

Reports to: Manager – Policy and Finance

Responsibilities:

- Coordinate with practitioners to develop a ground-level understanding of credit needs of enterprises as well as their end users; Engage with members to understand the impacts of policy announcements, ease of doing business, regulations, and other related issues

- Synthesise information from the above and develop recommendations particularly related to the financing needs within the DRE sector
 - Engage with Investors and Financial Institutions – Banks and MFIs - to understand barriers and enablers for smoother flow of investment and debt to DRE entrepreneurs as well as credit to end-users
 - Identify and analyse the role of various financing instruments and institutional structures to better address the risk perception of the DRE sector
 - Conduct financial analysis using both primary and secondary data, sourced from various existing government and non-government data sources as well as from CLEAN members to contribute towards evidence based policy planning
 - Regularly review and critically analyse flow of investments, both domestic and international as well as budgetary allocations to the DRE sector at both the national and state levels
 - Develop a strong understanding of the linkages between energy access provision and developmental sphere such as livelihoods, agriculture, health and education to enable cross-utilization of funds
 - Engage actively with relevant Ministries, Apex Banking institutions, leading Micro-credit agencies, Investors, Debt Funds and Government Institutions to represent the needs of the off-grid sector; Advocate for creation of relevant schemes and pilot mechanisms that can support credit flow into the sector
 - Build mechanisms for monitoring deliverables and budget utilization at a project level
 - Regular written outputs in the form of papers, reports, policy briefs, as well as articles in other newspapers and online media
 - Organize outreach activities that bring various groups of stakeholders together
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Core Competencies and requirements:

- Masters in Economics/Finance or MBA (Finance)/CFA or related subject areas
- At least 3 years of work experience in finance/micro credit/financial management preferably in the energy or development sectors, in roles involving understanding and engagement with various levels of financial institutions - micro credit agencies, banking institutions and investors
- Experience in financial modelling would be preferred
- Highly motivated, responsible, self-directed, resourceful and flexible; Ability to multi-task and work in tandem with the team towards achieving larger objectives
- Interest in Energy Access and ability to integrate issues across a range of related areas and engage with a variety of stakeholders
- Good written, communication and presentation skills
- Good working knowledge of MS Office (Word, Excel and Powerpoint)
- Willingness to travel for 4-6 days in a month, including rural locations

- Strong working knowledge of English and spoken Hindi; Additionally, knowledge of other regional languages is desirable
 - Salary will be commensurate with experience/qualifications and in line with the organizational structure
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Those interested, please contact: info@thecleannetwork.org with your CV and a Cover letter articulating your interest in the position. Please mention the Job title in the subject line. For additional information about the genesis, focus areas and some of the ongoing work of CLEAN, please visit www.thecleannetwork.org

CLEAN is an equal opportunity employers and does not discriminate candidates based on their age, gender, caste, origin or colour.